

PIVOTAL DISCRETIONARY GRANT 2024/25 FUNDING WINDOW

The W&RSETA invites SAQA-registered business schools or universities to apply for the delivery of the 2024/25 International Leadership Development Programme (ILDLP). The executive development programme is aimed at accelerating the development of senior managers through curated international immersions combined with a learning programme.

| INTERVENTION | UNITS | REQUIREMENTS/CRITERIA |
|--|--|--|
| INTERNATIONAL LEADERSHIP DEVELOPMENT PROGRAMME 2024/25 | 30 delegates on an NQF level 8 qualification | SCOPE OF SERVICES The institution will be required to perform all the following deliverables: NQF level 8 qualification <ul style="list-style-type: none">Admit and register 30 delegates on a SAQA-accredited NQF level 8 senior management leadership or executive development programme.Deliver the programme and provide academic support to ensure successful completion by delegates.Coordinate and deliver on-campus customised retail programme with wholesale and retail case studies and guest lectures by retail experts.Issue an NQF level 8 qualification to delegates who successfully complete the programme.Incorporate implementation of an action business case. |
| | 15 delegates on NQF level 7 qualification | NQF level 7 senior management development qualification <ul style="list-style-type: none">Admit and register 15 delegates on a SAQA-accredited NQF level 7 senior management development programme.Deliver the programme and provide academic support to ensure successful completion by delegates.Coordinate and deliver on-campus customised retail programme with wholesale and retail case studies and guest lectures by retail experts.Issue an NQF level 7 qualification to delegates who successfully complete the programme.Incorporate implementation of an action business case. |
| | 15 delegates on an NQF level 9 aligned, non-accredited executive development programme | NQF level 9 aligned, non-accredited executive development programme <ul style="list-style-type: none">Admit and register 15 delegates on an NQF level 9 non-accredited executive development programme.Deliver the programme and provide academic support.Coordinate and deliver on-campus customised retail programme with wholesale and retail case studies and guest lectures by retail experts.Issue certificates of completion.Incorporate implementation of an action business case |
| | | EXPECTED OUTCOMES AND DELIVERABLES The training provider will be required to: <ul style="list-style-type: none">Enter into a memorandum of agreement/contract with the W&RSETA prior to implementation of the programme.Provide an implementation plan for the programme.Register 30 delegates on an NQF level 8 qualification.Register 15 delegates on an NQF level 7 qualification. |



| INTERVENTION | UNITS | REQUIREMENTS/CRITERIA |
|--|--|---|
| INTERNATIONAL LEADERSHIP DEVELOPMENT PROGRAMME 2024/25 | <p>30 delegates on an NQF level 8 qualification</p> <p>15 delegates on NQF level 7 qualification</p> <p>15 delegates on an NQF level 9 aligned, non-accredited executive development programme</p> | <p>EXPECTED OUTCOMES AND DELIVERABLES</p> <ul style="list-style-type: none">• Register 15 delegates on an executive development non-accredited, NQF-aligned programme.• Facilitate selection and recruitment of suitable delegates in conjunction with the W&RSETA.• Conduct formative and summative assessments.• Facilitate interviews of shortlisted candidates.• Submit proof of registration and relevant documentation of delegates to the W&RSETA.• Administrative reporting on the W&RSETA systems.• Conduct orientation by 28 February 2025.• Plan and facilitate programme modules.• Provide programme reports (attendance registers, progress reports, facilitation reports, delegate review/feedback and closure)• Issue SAQA registered NQF level 8 and NQF level 7 qualifications to delegates who complete the programmes.• Issue certificates of completion to delegates for the non- accredited programme.• Deliver local and international immersions.• Facilitate related events locally and internationally including a graduation ceremony.• Implement an alumni programme for the implementation of action business plans and other ROI projects <p>International immersions</p> <p>The institution will be required to facilitate end-to-end international immersions including the following key components:</p> <ul style="list-style-type: none">• Recommend to the W&RSETA a list of viable international immersion destinations to ensure extensive learnings and exposure to retail functional areas and leadership practices aligned to the Wholesale and Retail Sector’s strategic focus areas and topical issues impacting the sector.• Coordinate international study tours for best practice exchange, benchmarking and leadership practices.• The group will be divided into three to travel for two weeks in two countries in the East, another in the West and a week in an African country, per group.• Academic exchange with international business schools.• Facilitate and make logistic arrangements for engagements between the W&RSETA and South African envoys internationally and strategic partners on areas of possible collaboration and opportunities for the W&RSETA Coordinate travel, accommodation and logistic arrangements for delegates, one project team member and one executive from the W&RSETA per immersion and international events (welcome dinners, conference facilities for engagements with host companies). |

| INTERVENTION | UNITS | REQUIREMENTS/CRITERIA |
|--|-------|--|
| INTERNATIONAL LEADERSHIP DEVELOPMENT PROGRAMME 2024/25 | | <ul style="list-style-type: none">Coordinate travel, accommodation and logistic arrangements for delegates, one project team member and one executive from the W&RSETA per immersion and international events (welcome dinners, conference facilities for engagements with host companies). <p>Graduation Ceremony</p> <ul style="list-style-type: none">Coordination of a graduation ceremony for 350 people to be held in the province where the institution’s main campus is based. This graduation is separate from the institution’s open/public graduation.Cost of delegate attendance for the graduation. |

APPLICATION REQUIREMENTS AND CONDITIONS

- A SAQA-registered university or business school with the capacity deliver a **retail customised** NQF level 8 senior management development programme, an NQF level 7 senior management programme and an NQF level 9 aligned executive development programme on-campus.
- The institution must hold a valid SAQA/CHE accreditation/registration and registered with the Department of Higher Education and Training.
- The institutions must be in good standing with the South African Revenue Services.
- Applications must be made on the **PIVOTAL DG24/25 Funding Window Application Form**.
- Applicants must submit a business plan with a clear training and detailed implementation plan. The plan must include costing for the academic programme delivered on campus and international immersions, incorporating cost of travel and accommodation for the delegates and three W&RSETA officials for each immersion. The plan must further include programme costs including a graduation ceremony.
- Demonstrate a track record with client references or recommendations of successful implementation of international leadership development programmes with extensive networks for immersions.
- Experience in delivering leadership development programmes in the Wholesale and Retail Sector will be an added advantage.
- All delegates must be registered with the institution by **17 February 2025**.
- Registration of all delegates on the **W&RSETA Learner Management System** by **28 February 2025**. The institution must capture all learner agreements signed by all parties, on the LMS by **14 March 2025**

IMPORTANT TO NOTE:

- Shortlisted institutions may be required to make presentations to the W&RSETA.
- Failure to meet deliverables within the stipulated timelines will result in the withdrawal of the allocation and funding relocated to an institution that is able to meet the timelines. Applications must be submitted to ILD@wrseta.org.za by **31 July 2024**. No late applications will be considered.

The application form is available from www.wrseta.org.za

All queries related to this advert should be directed to **Martha Shingange** at mshingange@wrseta.org.za

*The W&RSETA reserves the right not to award the funding window.

